



AGENDA

Doing Business with Aramco

Engineering & Construction Supplier Forum

San Antonio, Texas, USA

September 7, 2022

San Antonio Marriott Rivercenter

- 8:00 - 9:00 am **Registration and Reception/ Continental Breakfast**
- 9:00 - 9:10 am **Opening Remarks**
H. Delano Roosevelt. President and CEO, U.S. Saudi Business Council
- 9:10 - 9:20 am **Welcome Remarks**
Ammar Mubarak, Manager of Procurement & Supply Chain Management, Aramco Americas
- 9:20 - 9:45 am **Construction Business Opportunities in Saudi Arabia/GCC Region**
General Supervisor, PMOD, Contracting & Market Research Division, Saudi Aramco
- 9:45 - 10:15 am **Saudi Aramco General Bid Slates (GBS)**
Contracts Advisor, PMOD, Contracting & Market Research Division, Saudi Aramco
- 10:15 - 10:30 am **Coffee Networking Break**
- 10:30 - 10:50 am **In-Kingdom Total Value Add (IKTVA): *Business Localization in Saudi Arabia***
- 10:50 - 11:20 am **Overview of Registration in Saudi Arabia and Prequalification Process**
Division Head, Contracting Department, Saudi Aramco
- 11:20 - 12:00 pm **Panel Discussions/Questions & Answers**
PMOD: Project Management Department
CD: Contracting Department
Aramco Americas: Manager of Procurement & Supply Chain Management
IKTVA: IDSSD
- 12:00 - 12:10 pm **Closing Remarks**
Sameer Yousef, Aramco Americas
- 12:10 - 2:00 pm **Luncheon Served**
- 2:00 - 5:00 pm **One on One Supplier Meetings**