



U.S.-Saudi Business Council
مجلس الأعمال السعودي الأمريكي

ANNUAL REPORT 2022

Connecting U.S. and Saudi
Companies for over 25 Years

Washington D.C. | Riyadh | Houston

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Letter from the CEO

Dear Members of the Business Council and Friends,

For nearly 30 years, the U.S.-Saudi Business Council (USSBC) has informed, counseled, and connected thousands of U.S. and Saudi companies to increase bilateral trade and investment. This, in turn, has led to innumerable business partnerships across a wide array of sectors and market objectives that align with the strategic goals of the Kingdom. We have accomplished this through over 70 business development missions, hundreds of conferences, seminars, market intelligence, visa facilitation, and introductions to government and industry leaders at all levels.

This past year, the Business Council was proud to build upon this successful track record. In December, the USSBC organized a business development mission to the Kingdom, specifically focused on sectors inherent to the goals of Vision 2030, including advanced technology, robotics and automation, advanced industrial services, renewable energy, and more. Additionally, the Council hosted inbound Saudi delegations to the U.S., including the General Authority for Military Industries (GAMI) and the Saline Water Conversion Corporation (SWCC).

We also continue to increase our partnerships and outreach efforts in both Saudi Arabia and the U.S. Other notable programs in 2022 have included collaboration with the Saudi Ministries of Defense, Industry and Mineral Resources, Investment, Transport, as well as NEOM, GACA, and more. In the U.S., the USSBC conducted outreach and organized seminars in Texas, Minnesota, and Washington State to promote the opportunities for U.S.-Saudi trade and investment.

Looking ahead into 2023, our goal remains the same. The Business Council will continue to support Saudi Arabia's strategic priorities, promote new market opportunities to U.S. and Saudi audiences, provide top-tier market intelligence, facilitate new connections and partnerships, and support the U.S.-Saudi bilateral business relationship.

Above all, our goal is to engage with you and enhance the ease of doing business to foster greater success. We are proud of what we have accomplished this past year. On behalf of the Council's Board of Directors and staff, thank you for your membership, and we stand ready to assist in advancing your business interests between the Saudi and U.S. markets.



Susanne M. Lendman
Interim President and CEO
U.S.-Saudi Business Council

A handwritten signature in white ink that reads "S. Lendman". The signature is written in a cursive style and is located below the printed name and title.

2022 Highlights

The Council continues to build and strengthen partnerships with Saudi Government entities, key private sector clients, and crucial stakeholders. Over the course of 2022, the USSBC executed a series of programs and provided direct advisory services to Saudi and U.S. companies.



181
Members



18
New Members



80 101
Members by
Country



18
USSBC Events



680+
Event Attendees



1
Trade Mission



88
Companies
Directly Consulted

Major Programs

BUSINESS COUNCIL LEADS DELEGATION OF U.S. COMPANIES IN TRADE MISSION TO SAUDI ARABIA



From December 5-8, 2022, the USSBC led a delegation of eight U.S. companies to Dammam and Riyadh in a business development trade mission titled “Smart Technologies, Advanced Materials, and Transformative Ideas for Saudi Arabia’s Anchor Industries.” The mission successfully concluded with over 160 meetings taking place between the U.S. delegation and Saudi companies interested in exploring potential partnerships. The U.S. companies also met with government officials and received briefings on local business law and the economic environment.

Representatives from the USSBC, the U.S. delegation of private sector companies, and their Saudi partners.

The delegation of U.S. companies comprised a diverse cross-section of advanced technology providers involved in areas such as proactive and predictive maintenance, robotics and automation, condition monitoring maintenance, intelligent surveillance, advanced industrial services, simulation training, green chemistry, renewable energy, waste-to-energy, and energy conversion.

Throughout the mission in the Eastern Province and Riyadh, the delegation visited and held meetings with:

- Asharqia Chamber of Commerce
- Saudi Aramco
- Riyadh Chamber of Commerce and Industry
- Red Sea Development Company
- Public Investment Fund
- Diriyah Gate Development Authority
- Ma’aden
- Saline Water Conversion Corporation
- Gulf Petrochemical Association Forum
- National Competitiveness Center



8

Participant Companies



160+

1:1 Meetings Arranged

Major Programs

USSBC, GAMI HIGHLIGHT OPPORTUNITIES IN THE SAUDI DEFENSE SECTOR DURING U.S. VISIT



H.E. Ahmad Al-Ohali, Governor, GAMI

The Business Council, in partnership with Saudi Arabia's General Authority for Military Industries (GAMI), the Kingdom's regulator, enabler, and licensor of the defense sector, conducted two executive roundtable presentations and discussions as part of GAMI's two-week roadshow to the U.S., titled "Flourishing Opportunities in Saudi Arabia's Defense Sector." The executive roundtables, presentations, and high-level one-on-one meetings were held in Washington, D.C. on September

29th and in Long Beach, California on October 3rd, 2022. The two programs effectively served to promote business opportunities and support the U.S. and Saudi defense and security relationship.

USSBC Board member Eng. Walid Abukhaled, Chief Executive Officer of Saudi Arabian Military Industries (SAMI), delivered a keynote presentation discussing how to become a Tier I defense contractor and spoke on key opportunities for international partnerships. SAMI is Saudi Arabia's private sector champion for defense and tasked with developing defense capabilities to support the Kingdom.

With over 100 attendees, the roundtables included American defense firms that were carefully selected and vetted, ranging from Original Equipment Manufacturers (OEMs), Tier I, Tier II, and Tier III suppliers, investors, and the latest defense innovators, among others.



Eng. Walid Abukhaled, CEO, SAMI



Executive Attendees

Council Events

USSBC, SWCC ORGANIZE ROUNDTABLE ON NEW DEVELOPMENTS IN GROWING SAUDI WATER INDUSTRY



The USSBC, in partnership with the Saline Water Conversion Corporation (SWCC), conducted an executive roundtable in March 2022 in Huntington Beach, California to promote business opportunities within the Kingdom's water sector. The program featured H.E. Abdullah Al-Abdulkarim, Governor of SWCC, and provided insight on SWCC's ongoing mission towards deploying sustainable, energy-efficient technologies, while also highlighting developments in the Kingdom's desalination market and the potential role of U.S. companies in contributing to SWCC's upcoming projects.

The roundtable included notable American water companies that were carefully selected and vetted, ranging from contractors, consultants, manufacturers, and educational institutions with expertise in renewable energy technologies, water engineering, and the latest water desalination innovations, among others. During the event, SWCC signed two separate memoranda of understanding (MOUs) with U.S. companies. The agreements aim to enhance access to the latest technologies in reverse osmosis pressure exchangers, membrane solutions, and process controls.



H.E. Abdullah Al-Abdulkarim, Governor of SWCC

Council Events

USSBC HOSTS H.E. DR. SAMIR AL TUBAYYEB OF THE SAUDI MINISTRY OF DEFENSE



H.E. Dr. Samir Al Tubayyeb and former USSBC CEO, H. Delano Roosevelt

The Business Council hosted H.E. Dr. Samir Al Tubayyeb, CEO of the Transformation Management Office at the Saudi Ministry of Defense, for a breakfast briefing with representatives from the Saudi Embassy and U.S. Department of Defense along with high-level representatives from the U.S.'s leading defense and aerospace companies.

Dr. Al Tubayyeb gave an overview on his office's responsibilities and mandates, discussed how the military industrial base is changing in Saudi Arabia and the military industry's emerging new ecosystem, provided clarity for vendors on how to work with the Ministry of Defense in the future, and solicited support from the private sector representatives in attendance.

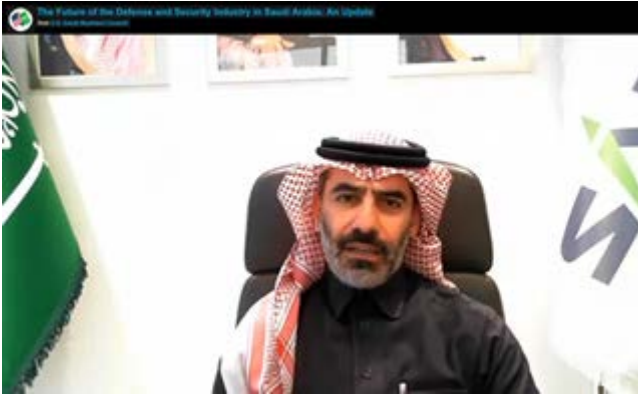
USSBC ORGANIZES BUSINESS SEMINAR WITH ARAMCO AMERICAS

In September, the Business Council partnered with Aramco Americas to hold a business seminar and briefing at the Engineering & Construction Supplier Forum in San Antonio, Texas. With more than 75 attendees, the program included a morning workshop with presentations in procurement and supply chain, localization, and contracting. The seminar is one in a series of programs that the Council has organized with Aramco over the past two decades.



Council Events **WEBINARS**

SAMI PRESENTS ON OPPORTUNITIES IN THE SAUDI DEFENSE SECTOR



In February, the Council and Saudi Arabian Military Industries (SAMI), Saudi Arabia's premier defense and security group of companies, held a webinar titled "The Future of the Defense and Security Industry in Saudi Arabia: An Update." SAMI's CEO Eng. Walid Abukhaled delivered a presentation on SAMI's localization strategy and updated participants on the country's progress in building a sustainable domestic defense sector with a durable supply chain.

SAUDI MINING SECTOR WEBINAR WITH MIMR PRESENTS NEW OPPORTUNITIES TO U.S. COMPANIES

The Council, in collaboration with the Ministry of Industry and Mineral Resources (MIMR) and the Ministry of Investment (MISA), hosted the webinar in October "Update on Opportunities in the Saudi Mining Sector" for an audience of high-level representatives from the global mining industry and financial sector. Mr. Musad Aldaood, MIMR Deputy Minister for Mining Development, highlighted Saudi Arabia's third licensing round for Muhaddad, an exploration license that is part of the mineral-rich Arabian Shield.

The Umm Ad Damar site, covering more than 138 sq. km, includes rich deposits of copper, gold, zinc, and lead. The webinar also provided a broader overview of Saudi Arabia's mining ecosystem, as well as recent reforms Saudi Arabia has undertaken to attract investors such as the 2021 revamped mining law and best-in-class financial incentives.

MINISTRY OF TRANSPORT, USSBC HOLD WEBINAR ON BUSINESS OPPORTUNITIES IN THE SAUDI LOGISTICS SECTOR

The USSBC organized a webinar in December with the Saudi Ministry of Transport and Logistics Services featuring Loay Mashabi, Deputy Minister for Logistics Services. The webinar was attended by representatives of U.S. and Saudi companies seeking to learn more about the latest developments and business opportunities in the Kingdom's logistics sector. The presentation also centered around business-friendly improvements being made, such as the Umbrella Logistics Services license which replaces three separate licenses concerned with maritime freight forwarding, air cargo handling, and land freight forwarding.

Membership

In 2022, the USSBC was pleased to introduce the SME Hub membership level, which supports Saudi small and medium size enterprises (SMEs) and assists in growing their business with the U.S. partners. The level is open only to Saudi companies that meet Monshaat's guideline of business size (1-249 employees; 0-SR200 million annual revenues) and have products and services as well as clear objectives related to the U.S. market that our team feels confident can be met through our services.



AMONG THE LIST OF MEMBER BENEFITS:

- Opportunities to network with member companies with related interests;
- Identification and evaluation of potential business partners;
- Document ratification;
- Advice and training on cultural protocols and business practices in Saudi Arabia;
- Analysis of import regulations and exports;
- Proprietary industry reports;
- Initiation to exclusive and substantive events.

IN 2022, THE COUNCIL WELCOMED 18 NEW MEMBERS:

CHAIRMAN'S CIRCLE

Al Tahaluf Real Estate LLC
Aramco Americas
Electric Power Research Institute (EPRI)
General Motors
Xylem Inc.

GOLD

Mubarak A. Alsuwaiket and Sons and Gas Services
Voovio Technologies SL

PLATINUM

Advanced IT Concepts Inc.
Dow Materials Science Saudi Arabia Limited
First National Human Resources Company
Helmerich & Payne Inc.
Raytheon Saudi Arabia
Shirley Ryan AbilityLab
SuhailPartners LLP

SILVER

Facebook FZ-LLC
PaleoWest LLC
Riyad Bank
Versar, Inc.

Business Advisory Services

BUSINESS COUNCIL FACILITATES \$50 MILLION AGREEMENT SIGNED DURING PRESIDENT BIDEN'S VISIT TO SAUDI ARABIA



With the help of the USSBC, U.S.-based Mitchell Rubber Arabia signed a \$50 million agreement with the Royal Commission for Jubail and Yanbu (RCJY) to allocate land for the establishment of an elastomer components manufacturing facility in Yanbu.

The USSBC introduced Mitchell Rubber to the RCJY at a roundtable event in Ohio in 2019. Prior to the event, the Council's business development team had identified Mitchell Rubber as a company that would benefit from the opportunities in the Saudi market. The USSBC dedicated more than two years of communication and advisory services to the company to introduce it to market opportunities and potential partners, including through invites to several roundtables that the USSBC organizes periodically to promote U.S.-Saudi trade and investment.

This agreement is the latest of its kind that the USSBC regularly facilitates through its expertise gained from a long history of collaboration between the commercial counterparts in the U.S. and Saudi Arabia. The Ohio roundtable that served as the starting point in Mitchell Rubber's interest in the Kingdom is one of many events we organize in the U.S. and Saudi Arabia to help connect companies to relevant business prospects and decision-makers. Our events provide a unique opportunity for our attendees to gain information on business opportunities in the rapidly growing and transforming Saudi economy, establish connections with key industry leaders and government decision-makers, and take advantage of the plentiful opportunities to create successful, long-term partnerships.

Council staff provides comprehensive, strategic Business Advisory Services that include:

- Market and Economic Research
- Consulting on Market Strategies
- In-Market Due Diligence
- Advising on Cross Cultural Subjects
- Identifying Market Agents, Partners and Buyers
- Introductions to Senior-Level Government Officials and Private Sector Executives

Economic Research

A premier and proprietary product produced by our research team is the quarterly Contract Awards Index (CAI) report, which is widely cited in the media. The data contained in the CAI reports is sourced in-house through extensive research by the Council's Economics Director. In addition, the USSBC consistently updates our members on the latest economic developments in the Kingdom with sector-specific overviews and analysis. These reports cover market dynamics, trends, analysis, regulatory developments, and business opportunities.

Key Highlights

7 Sectors Covered

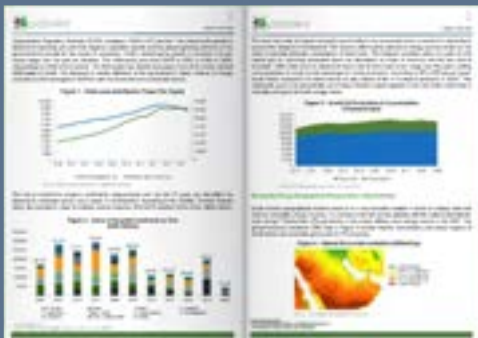
10 Authored Research Reports

>1,500 Average Monthly Member Report Opens

In 2022, our team produced economic sector reports on:

- Petrochemicals
- U.S.-Saudi Trade
- Pharma
- Water
- Automotive
- Fintech

Business Council Online Subscription Service



The Council's subscription service allows non-members to buy our original research reports under an annual subscription or a la carte basis. The subscription includes full access to the Council's Weekly Market Briefs, Economic Briefs, and quarterly CAI reports. The offering expands on the Council's revenue diversification as it capitalizes on growing interest and demand from researchers, media outlets, and consultancies who may not fit our membership criteria but remain interested in economic research on the Saudi market.

Communications & Public Relations

The USSBC's Communications team achieved measurable success in promoting the Council's events, publications, and its members. The team continues to improve engagement on social media, promote the Council's activities, and support overall outreach.



Media: Successfully pitched 46 print and 74 online hits promoting USSBC economic reports, virtual webinars, signing events, trade missions, etc. across top tier publications such as *Asharq Bloomberg (On-Air)*, *Arab News*, *Economic Intelligence*, *Oxford Business Group*, *Asharq Al-Awsat*, *Al Riyadh Newspaper*, *Construction Week*, and others.



Twitter: The Council added more than 150 new followers since the start of 2022 for a total of more than 5,000 followers on Twitter. Our Twitter account receives 131 percent more engagement* than the average nonprofit.

**engagement rate: measures interactions with the Council's tweets by the public.*



LinkedIn: The Council added nearly 1,100 new followers since the start of 2021 for a total of more than 8,500 followers, up from 7,400 in 2021.

Communications Features and Member Exposure

The USSBC's communications and information team continuously works to maximize member exposure to help reach their target audience, demonstrate thought leadership, and introduce products, services, and innovations to U.S. and Saudi audiences. The team also provides relevant market information, keeping members informed of the latest business news and market trends. Member communication services include:

Member Spotlight: Monthly interviews with high-level executives to give our members a voice and highlight their recent news, goals, and business interests in Saudi Arabia.

PR Services and Brand Visibility: The Council works closely with its members to craft and disseminate articles which promote newsworthy member announcements.

Communications & Public Relations Media Highlights



CONTRACTS REPORT

CONSTRUCTION GROWS AT AN "ACCELERATED PACE" IN KSA

Construction Week Middle East highlights key findings from the ENR/ARC Contract Awards Index for Q4 2021 and Year from Almaraz Alwanji, Director of Economic Research at ENR/ARC.

Over the last decade, Saudi Arabia has witnessed the highest volume of construction investment. This is in line with the Kingdom's economic reforms as part of its Vision 2030 which aim to diversify beyond oil.

Real estate, construction, and infrastructure projects, as well as the development of public facilities, are the main drivers of construction investment in the Kingdom. The last two years have seen a steady increase in projects in the infrastructure, construction, and real estate sectors.

Infrastructure development is a key driver of construction investment in Saudi Arabia. The Kingdom's infrastructure development strategy, as well as the government's commitment to the development of infrastructure, are the main drivers of construction investment in the Kingdom.

The Kingdom's infrastructure development strategy, as well as the government's commitment to the development of infrastructure, are the main drivers of construction investment in the Kingdom.

الوطن ALWATAN

الأمن السيبراني

218% نمو مشاريع النفط والغاز

تعديل مدة الإقامة لجميع أغراض تأشيرة الزيارة

45 قضية و 106 احتجاج لمركز الرعاية التنبي

71 مخالفة يوميا للدراجات النارية

استوى قباص سعودي - أميركي في تبادل السلع غير النفطية

The article discusses the trade relationship between Saudi Arabia and the United States, focusing on non-oil goods. It mentions that the trade levels are at a high point, reflecting the growing economic ties between the two countries. The text also touches upon the impact of the Saudi Vision 2030 on trade diversification.



U.S. Member Companies

Chairman's Circle

Air Products and Chemicals, Inc.
Amazon
Aramco Americas
Bechtel Corporation
Chevron
Electric Power Research Institute
Exxon Mobil Corporation
Fluor Corporation

General Motors
Jacobs
Leo A. Daly
Mayer Brown
Morgan Stanley
Northrop Grumman
NOV Saudi Arabia Ltd.
Professional Fighters League

Raytheon Saudi Arabia
Redwood Global, Inc.
Sempra Energy
TCW Group
Worley
Xylem Inc.

Platinum

Abbott Laboratories
Advanced IT Concepts
AE7 Pittsburgh, LLC
Citigroup
Danaher
Dow Materials Science Saudi Arabia

FlexSteel Pipeline Technologies
Helmerich & Payne Inc.
Honeywell International, Inc.
L3Harris Technologies
Leidos
Lockheed Martin Corporation

Oshkosh Defense, LLC
Parsons Corporation
Shirley Ryan AbilityLab
Tronox

Gold

BlenTex
Ford Motor Company
Illumina
Jones Group International
Karan Gulf Services Company Ltd

Mantech International Corporation
Paleowest LLC.
System Studies & Simulation,
Inc. (S3)
The Children's Hospital of
Philadelphia (CHOP)

TPG Capital
TransparentBusiness, Inc.
Voovio
Westinghouse Electric Company

Silver

AAR Corporation
Abacus Technology Corporation
AccountAbility
Ankura Consulting Group
Booz Allen Hamilton
B&B Roadway & Security
Solutions
Chevron Phillips Chemical
Company
DigiFlight, Inc.
Energy Focus
Facebook FZ-LLC

Five Domains, LC
General Atomics Aeronautical
Systems
Grace
Greenpoint Technologies, Inc.
Gulf International Bank
Halo Maritime Defense Systems
Hightowers Petroleum Co.
J.P. Morgan Chase & Co.
Kalera, Inc.
Landrum & Brown, Inc.
M2P Consulting

Penn Medicine
Riyad Bank
SAFE Boats International
SAIC
SGS North America Government
& Institution Services
Strategic Project Solutions, Inc.
The Law Offices of George R.
Salem, PLLC
Versar, Inc.
Weather Modification International



Saudi Member Companies

Chairman's Circle

Advanced Electronics Company Ltd.
(AEC)
Al Abdulkarim Holding Co.
Al-Hussan Education & Training
Group
Aljomaih Holding Company
Al Rushaid Petroleum Investment
Company

El Seif Group
Al Tahaluf Real Estate
Front End Limited Company
(FELCO)
NEOM
Reza Investment Group
Saudi Aramco
Saudi Arabian Military Industries

(SAMI)
Saudi Arabian Mining Company
(Ma'aden)
Saudi Basic Industries Corporation
(SABIC)
Saudi Telecom Company (STC)
The Saudi Investment Bank

Platinum

3M Saudi Arabia
Abdullah A.M. Al-Khodari
Sons Co.
Abdullah & Saeid M. O.
Binzagr Co. Ltd.
Aldrees Industrial & Trading
Co. (ALITCO)
Al Kholi Group
Al Misehal Company Limited
Al-Qahtani Maritime
Alsalam Aerospace Industries
AlTurki Holding Company
Arabian Company for
Business Support Services

(Proven)
Armah Sports Company
Atheeb Holding Company
Bahamdan Group Holding
Limited
Dallah Albaraka Holding Co.
E.A. Juffali & Brothers
First National Human
Resources Company
(FNRCO)
Interactive Development Co.
(IDC)
KFB Group of Companies
Merrill Lynch Kingdom of

Saudi Arabia
National Industrialization Co.
(TASNEE)
Omran M. Al Omran &
Partners Co. Ltd.
PricewaterhouseCoopers
(PwC)
Sanad Commercial Investment
Co. Ltd.
Saudi Chemical Holding
Company
Saudi Consolidated
Engineering Company
SETE Energy Saudia

Sherbiny Holdings
SuhailPartners LLP
Tamer Group
Tamimi Group of Companies
The Law Firm of Mohammad
AIDhabaan & Partners in
Association with Eversheds
The Olayan Group
The Saudi British Bank
(SABB)
Xenel Group
Yusuf Bin Ahmed Kanoo
Company Ltd.
Zahid Group Holding LLC

Gold

Aal Taher Group
Abdel Hadi Abdullah Al-Qahtani &
Sons Group of Companies
Aggad Investment Company (AICO)
Albawardi Group Holding
Alkhorayef Group Company Ltd.
Almawarid for Human Resources
Chubb Arabia Cooperative Insurance

Dhahran Techno Valley
Hoshan Company Limited
International Hospitals Construction
Co. (IHCC)
Medical Supplies and Services
Company Ltd.
Mubarak A Alsuwaiket and Sons Oil
and Gas Services

Rashed A. Al Rashed & Sons Group
Royana Corporation
Saudi Binladin Group
The National Shipping Company of
Saudi Arabia (Bahri)
Zamil Group Holding

SME Hub

Abdulla Fouad Holding Co.
Abdulla I. Albaijan Trading
Est.
Al Dhahry Group & its
branches
Alfanar
Ali Zaid Al-Quraishi &
Brothers Co. Ltd.
Al-Jazirah Vehicles
Agencies Co. Ltd.
Al Moaibed Group Co. Ltd.
Al-Suwaiket & Bader
Al-Busaies Attorneys at Law
Altadrea Company for
Industry and Military
Equipment

Al Tamimi & Company
AMA Group
Apparel Trading Co. Ltd
Arabian Pipeline & Services
(ANABEEB)
Bassam Trading Company
Bayder National Trading
Cisco Saudi Arabia Ltd.
Dar Massader Trading
Company
Delmon Co. Ltd.
Golden Brown Trading
Company LLC.
Hadeem Contracting Co. Ltd.
Hajjan Trading & Industrial
Services Co. Ltd.

Jash Technical Services Ltd.
Jeraisy Group
M. & A. Albawardi Group of
Companies
Mohamed A. Alhamrani &
Co. Intertrade Ltd.
Omar Alrasheed & Partners
Law Firm
Rezayat Group of Companies
REAL
SAB Express
Sahara International
Petrochemical Company
(Sipchem)
Salehiya Trading Establishment
Samba Financial Group

Saudi Consulting Services
(SAUDCONSULT)
Saudi Diyar Consultants
Saudi Steel Pipe Company
Seder Group
Suhayl Bin Abdul Mohsin Al
Shoabi & Sons Holding
Co. Ltd. (Shoabi Group)
The Law Firm of Mohamed
Al-Sharif
Track Holding Company
University of Business and
Technology
Wallan Group

2022 Board of Directors

Co-Chairmen

Abdallah S. Jum'ah
Chairman
The Saudi Investment Bank

Steve Demetriou
Chair & Chief Executive Officer
Jacobs

Vice Chairman

Eng. Mubarak Al-Khafrah
Chairman
National Industrialization Company

Board Members

Khalid Al Abdulkarim
Chief Executive Officer
Al Abdulkarim Holding

Mark Brantley
Group President, EMEA & APAC
Worley Parsons

Amb. Stuart Jones
President, International and
Government Affairs
Bechtel Corporation

Walid Abukhaled
Chief Executive Officer
SAMI

Al Collins
Senior Vice President, Energy &
Chemicals Operations
Fluor

Stephen McDonald
President, Middle East Group
TCW

Ajlan Al Ajlan
Chairman
Council of Saudi Chambers of
Commerce and Industry

Leo A. Daly
Chairman and CEO
Leo A. Daly

Nadhmi Al Nasr
Chief Executive Officer
NEOM

Abdulaziz Alajaji
CEO, Morgan Stanley Saudi Arabia
Morgan Stanley

Norm Gilsdorf
President, Russia, Central Asia, &
Middle East
Honeywell International Inc.

Amin Nasser
President and CEO
Saudi Aramco

Raaid K. Alireza
General Manager
Xenel Group

Carmen Haddad
Vice Chair of Middle East and Chief
Country Officer for Saudi Arabia
Citigroup Inc.

Clay Neff
President, Chevron Middle East,
Africa, South America, Exploration
and Production Company
Chevron

Rami Alturki
President and CEO
Khalid Ali Alturki & Sons

Charles Hallab
Partner
Mayer Brown

David T. Perry
Corporate Vice President and Chief
Global Business Officer
Northrop Grumman

Yousef Al-Benyan
Vice Chairman & CEO
Saudi Basic Industries Corporation
(SABIC)

Ibrahim Al-Jomaih
Vice Chairman and CEO
Al Jomaih Group

Rasheed Al-Rushaid
Vice Chairman and President
Al-Rushaid Group

Khaled M. El Seif
President and CEO
El Seif Group

Jack P. Williams
Senior Vice President
Exxon Mobil Corporation

Robert Wilt
President & Chief Executive Officer
Saudi Arabian Mining Company
(Ma'aden)

Khalid Al Zamil
President
Zamil Group

Leadership & Staff

U.S. OFFICE

Senior Leadership



Susanne M. Lendman
Interim President and
CEO



David Callahan
Senior Vice President



Ana Carmen Neboisa
Vice President



Jamil Alothman
Vice President,
Industrial Development

Business Advisory Services



Ishtiaq Hussain
Director



Mike Ryan
Business Strategy Advisor



Jay Ennis
Director, Projects

Communications & Marketing



Wiam Alwazir
Director,
Programs



Ali Alwazir
Manager,
Public Relations



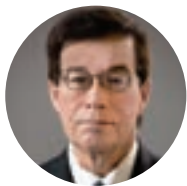
Robert Murden
Research Analyst

Economic Research



Albara'a Alwazir
Economist

Administration



John Emmert
Controller



Jessilyn Joyner
Office Administrator



Anne Dawson
Receptionist/Admin
Support

Visa Services



Sahar Nadri
Director,
Visa Services



Salem Edelbi
Visa Services
Assistant

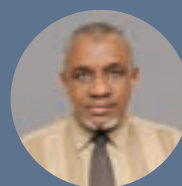
SAUDI ARABIA OFFICE



Abdulaziz Abonyan
Acting Riyadh
Office Manager



Hutham AlJalal
Business Develop-
ment Advisor



Yahya Musa Ali
Arabic Data Entry



Harry Gagarin
Membership
Specialist



U.S.-Saudi Business Council
مجلس الأعمال السعودي الأمريكي

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